



# Calix Education Services

## **IS YOUR TEAM EQUIPPED TO KEEP UP WITH THE PACE OF INNOVATION?**

As the pace of technical and business innovation accelerates, it's more important than ever to provide your marketing, operations, engineers, and customer support staff with opportunities for continuous learning. A well-trained team with the right mix of technical know-how and hands-on skills, gives you a competitive edge in the market and has a measurable impact on revenue growth and profitability.

Calix Education Services offers a wide range of flexible training solutions to meet the diverse learning needs of your employees across your entire organization. We strive to ensure that your teams are performing at the highest level and are equipped with everything they need to deploy, configure, manage, and grow broadband networks.



## CALIX UNIVERSITY

Calix University is designed for broadband service providers (BSPs) to provide a unique persona-based learning experience with access to high-value, job-centric courses. Calix University combines the existing training courses into the Calix Solutions Academy and will expand the learning options with the addition of other Academies under a single digital campus.

**Calix Solutions Academy** accelerates time to knowledge and proficiency on Calix premises, cloud, and access solutions.

**Broadband Marketing Academy** (coming soon) is designed to enable marketing professionals to take subscriber engagement to the next level and achieve impressive marketing ROI.



## LEARNING PLANS MAKE IT EASIER TO DETERMINE WHICH TRAINING IS RIGHT FOR YOUR TEAM

### FIND YOUR LEARNING PLAN

Learning Plans within the Calix Solutions Academy make it easy to determine the specific training requirements for each employee. Courses are curated by platform, job role or persona, and technology, and each Learning Plan defines the courses a learner needs to become proficient across the portfolio of Calix solutions. Available Learning Plans include the following:

### REVENUE EDGE LEARNING PLANS

Revenue EDGE Learning Plans: Get your teams more productive and accelerate your Revenue EDGE initiatives faster with select courses on Calix Cloud, GigaSpire BLAST premises platforms, Wi-Fi, and troubleshooting that fit the training needs of Marketers, Field Technicians, Network Operations, and Customer Support teams.

Customers with Premier Success programs get additional educational opportunities with access to select Revenue EDGE Learning Plan eLearning courses. Contact your Account Executive to find out more.

### FIELD TECHNICIAN LEARNING PLAN

The Field Technician Learning Path helps your customer facing teams get up to speed on an array of premises and Cloud solutions to help you deliver managed and whole-home Wi-Fi services. This Learning Plan comes with a Certification path and covers GigaFamily systems, Support Cloud, and Wi-Fi technology and capabilities.

### AXOS LEARNING PLANS

Multiple AXOS Learning Plans train your team on what's required to deploy and support the latest AXOS platforms in your operating environment. AXOS Learning Plans are available for the E9-2, E3-2, and E7-2 platforms and cover the latest in PON, Next Generation PON technology, and how to deliver layer 2 and 3-based services.

## THE TRAINING YOU NEED, DELIVERED WHEN, WHERE AND HOW YOU NEED IT

We offer an extensive catalog of eLearning, hands-on, and remote or on-site instructor-led training courses. Our instructor led courses are facilitated by our team of professional training instructors, who deliver more than 5,500 hours of BSP training each year. These courses consist of the up-to-date materials and many include in-depth, hands-on exercises to ensure learners master the required skills.

We also provide a complete library of eLearning courses, which can be accessed on demand from the Calix University learner portal. eLearning courses are self-paced and make use of a variety of multimedia training tools designed to maximize comprehension and retention. Learners actively engage and interact with the content as they progress through each course.

### A NEW EXPERIENCE IN LEARNING

Learners begin their journey at Calix University by logging in to an intuitive and personalized learning portal that provides access to the various Calix academies and communities. From there, learners can enjoy an engaging experience that is:

**Personalized** - Easily find and take the courses, learning plans, and training resources that are right for your job role and that can advance your career. Automated course suggestions help you expand your knowledge with additional learning opportunities based on your searches and course history.

**Easier to Manage** - Easily navigate and learn course material and comfortably gain new skills at your own pace. Manage your learning progress and performance as you gain job skills and badges that demonstrate your mastery of the topics.

**Enhanced** - A gamified learning environment adds fun and friendly competition to the learning program with Champion Points that mark training and certification milestones.

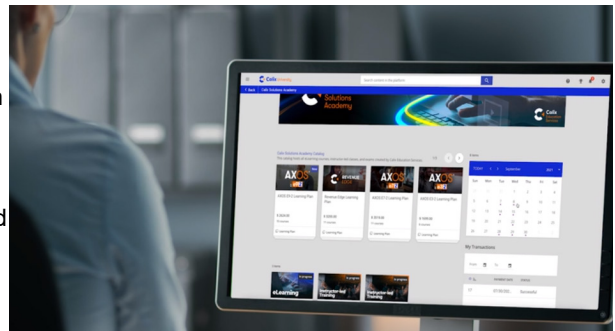
### LEARNING SUBSCRIPTIONS MAKE LEARNING EASIER FOR INDIVIDUALS AND TEAMS

Calix subscription programs are designed to make learning continuous and cost effective. Options include an individual subscription with access to multiple Learning Plans and an enterprise subscription to upskill entire organizations on specific Revenue EDGE topics.

#### INDIVIDUAL EDUCATION SUBSCRIPTION

A Calix education subscription makes it easy for operations and technical team members to get the access and premises cross-platform, technical and services training needed to build proficiency. For one low annual fee, you can take the courses you need, when you need them, to help you get your job done. Then go on to diversify your skills with additional courses that we keep updated from all our different Learning Paths and gain knowledge on other technology platforms and services.

If your job role spans multiple disciplines and you're looking for a flexible and cost-effective way to gain technical and platform knowledge across multiple Learning Paths, the Education Subscription Program is your most cost-effective option.



## ENTERPRISE SUBSCRIPTION FOR REVENUE EDGE

Enterprise Subscription for Revenue EDGE gives all team members in your organization access to a collection of job role-based eLearning courses on Calix Cloud, GigaSpire BLAST systems, and business and technology topics. These highly recommended courses will accelerate team competency and skills of your Marketing, Customer Support, and Field Technicians.

For one annual fee all employees within your company will have the ability to access the Revenue EDGE eLearning courses and any of the periodic updates to those courses as features are added or capabilities change. Your team will also be able to access any additional courses as Calix Education Services expands the library of designated Revenue EDGE Subscription-related eLearning courses. Contact your Calix Account Executive for more information on subscription options.

## CERTIFICATION OPTIONS FOR BROADBAND PROFESSIONALS

Calix offers certification for key learning plans in Calix Solutions Academy. Certification validates mastery of Calix platform and technology knowledge. Learners that have invested in the certification process not only positively impact their business and performance but also help their career. Certification requires successful completion and passing of the associated learning plan and exam. Calix offers the following certification programs:

CERTIFICATION	LEARNING PLAN
Home Wi-Fi Certification	Field Technicians/Installers Learning Plan
E7-2 AXOS PON Certification	AXOS E7-2 Blended Learning Plan - PON Track
E7-2 AXOS AE Certification	AXOS E7-2 Blended Learning Plan - Active Ethernet Track
Ethernet Access Network Certification	Unified Access Network Learning Plan
E7-2 GPON Certification	EXA E7-2 Blended Learning Plan - GPON Track
E7 VDSL Certification	EXA E7-2 Blended Learning Plan - VDSL Track
E7-2 AE Certification	EXA E7-2 Blended Learning Plan - Active Ethernet Track

## ARE YOU READY TO TAKE YOUR LEARNING TO THE NEXT LEVEL?

Calix Education Services consultants are ready to work with you to discuss and fulfill your learning needs with the right combination of instructor-led and eLearning courses. [Contact your Calix Account Executive](#) to discover how you can start to upskill your entire team today or go to the [Calix Education Services website](#) to find out more.

