



Slic Network Solutions Selects Calix B6 for Second Broadband Stimulus Project

Calix GPON solutions bring advanced broadband services to rural parts of northern New York

PETALUMA, CA—July 20, 2011—[Calix, Inc.](#) (NYSE: CALX) today announced that Broadband Stimulus award winner [Slic Network Solutions](#) (Slic) has selected the [Calix B6 Ethernet Service Access Node](#) (ESAN) to bring advanced broadband services to residences, businesses, and anchor institutions in St. Lawrence County, New York. This initiative complements another Slic Broadband Stimulus project serving unserved regions of neighboring Franklin County. Both projects will leverage the B6 ESAN and [700GE family of optical network terminals](#) (ONTs) to bring advanced voice, ultra high-speed data services, and internet protocol television (IPTV) services to rural parts of northern New York. In aggregate, these two projects will service 6556 residences and 181 businesses and anchor institutions, and leverage over \$33 million in funds, of which only a portion is access equipment.

"The advanced broadband services that these projects will bring to our region are critical to closing the digital divide that exists between those in population centers and those in rural areas," said Phil Wagschal, president at Slic. "Our Stimulus initiatives will enable us to bring a world-class broadband infrastructure to rural parts of northern New York that historically had no access to high-speed data services. We see Calix as a key partner to the success of these projects, as they bring advanced, scalable solutions to our region."

The Slic Stimulus project in St. Lawrence County is a \$27.8 million award, consisting of a \$20.9 million grant and \$6.9 million loan, of which only a portion is for access equipment. For this project, Slic will pull 660 miles of fiber optic cable in the County, passing 5856 homes, 112 businesses, and 30 critical community institutions. Similar to the Franklin County Stimulus project, the B6 ESAN will be utilized to deliver advanced voice, data, and IPTV services using GPON technology, and 10 gigabit Ethernet for robust and reliable sub 50 millisecond Ethernet Protection Switching (EPS) access transport services.

"We would like to congratulate Slic on its two Broadband Stimulus awards, and on its bold aspirations to bring advanced broadband services to some of New York's most rural areas," said John Colvin, vice president of field operations at Calix. "Calix is proud to be a key partner to Slic in bringing the opportunity for advanced broadband services to northern New York, and we look forward to working together to make each of these critical regional projects a reality."

With today's announcement, aggregate Calix vendor selections by Broadband Stimulus winners for "last mile" and "middle mile" awards have now reached 61 different projects representing approximately \$1.2 billion in Stimulus-related grants, loans, and private investment for plant engineering, materials, labor, and other costs, including access equipment.

About Calix

Calix (NYSE: CALX) is a global leader in access innovation. Its Unified Access portfolio of broadband communications access systems and software enable communications service providers worldwide to be the broadband provider of choice to their subscribers. For more information, visit the Calix website at www.calix.com.

This press release may contain forward-looking statements that are based upon management's current expectations and are inherently uncertain. Forward-looking statements are based upon information available to us as of the date of this release, and we assume no obligation to revise or update any such forward-looking statement to reflect any event or circumstance after the date of this release, except as required by law. Actual results and the timing of events could differ materially from current expectations based on risks and uncertainties affecting the Company's business. The reader is cautioned not to unduly rely on the forward-looking statements contained in this press release. Additional information on potential factors that could affect Calix's results and other risks and uncertainties are detailed in its report on Form 10-Q for the fiscal quarter ended March 26, 2011, filed with the SEC on April 29, 2011, available at <http://www.sec.gov>.

Press Inquiries:

Catherine Koo
415-992-4400
calix@lewispr.com