



Calix Appoints Andy Lockhart as Senior Vice President, International Sales and Marketing

PETALUMA, CA, April 18, 2011 – [Calix, Inc.](http://www.calix.com) (NYSE:CALX) today announced that it has appointed Andy Lockhart as senior vice president, international sales and marketing. Filling a new role at Calix, Andy will have overall responsibility for the establishment and development of Calix’s international business. A long-time Cisco executive with over twenty years of experience in both launching and managing many of Cisco’s largest international operations, Andy brings a wide range of global and cross-cultural leadership experience to Calix.

“We are excited to have an executive with Andy’s outstanding track record join Calix to lead our global growth strategy and execution,” said Carl Russo, president and chief executive officer of Calix.

“International expansion is the next phase in growth for Calix, and Andy brings deep experience in implementing and building successful operations worldwide. We look forward to Andy’s leadership as we execute a disciplined international expansion strategy.”

Andy Lockhart joins Calix from Cisco, where he most recently held worldwide sales responsibility for the integration of Cisco’s largest acquisition in recent years. Andy was instrumental in establishing many of Cisco’s largest international business operations, including the founding of Cisco Japan, building Cisco’s Asia Pacific partner network, establishing Cisco’s UK Sales operation, and launching Cisco’s European Service Provider organization. He also led a number of Cisco’s major international organizations, including leadership roles as vice president Cisco Japan, vice president Northern Europe, and vice president Benelux. Andy holds an MBA from Stanford University and an electrical engineering degree from the University of British Columbia.

About Calix

Calix (NYSE: CALX) is a global leader in access innovation. Its Unified Access portfolio of broadband communications access systems and software enable communications service providers worldwide to be the broadband provider of choice to their subscribers. For more information, visit the Calix website at www.calix.com.

This press release may contain forward-looking statements that are based upon management's current expectations and are inherently uncertain. Forward-looking statements are based upon information available to us as of the date of this release and we assume no obligation to revise or update any such forward-looking statement to reflect any event or circumstance after the date of this release, except as required by law. Actual results and the timing of events could differ materially from current expectations, based on risks and uncertainties affecting the Company's business. The reader is cautioned not to unduly rely on the forward-looking statements contained in this press release. Additional information on potential factors that could affect Calix's results and other risks and uncertainties are detailed in its report on Form 10-K for the fiscal year ended December 31, 2010, filed with the SEC on February 24, 2011, available at <http://www.sec.gov>.

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