



Calix Sees Growth in Cable Customers Using GPON for Business Services

WOW! Continues the Trend of Service Providers Migrating to Calix GPON Solutions for Business Services

June 23, 2008, PETALUMA, CA— Calix, the worldwide market share leader in gigabit passive optical network (GPON) shipments for both residential and business use (Dell'Oro Group, May 2008), today announced that over 150 service providers are now using its GPON Fiber-to-the-Premises (FTTP) solutions for the delivery of business services. The most recent addition to the Calix FTTP customer family – WOW! Internet, Cable and Phone, the 11th largest cable MSO in the U.S. – adds to the more than 300 service provider customers in North America who have now deployed Calix FTTP solutions.

Calix has seen a dramatic increase in the number of service providers utilizing GPON's unique ability to deliver both IP over Ethernet and TDM based services. GPON offers service providers a low cost technology for delivering an array of high value, business services, including basic voice services, T1 high caps, high speed Ethernet (10/100/1000 megabits per second (Mbps)), transparent LAN services and RF video, thereby allowing service providers to generate revenues from legacy services as well as emerging services. In addition, GPON operates at 2.5 gigabits per second (Gbps) in the downstream and 1.2 Gbps in the upstream, providing enormous bandwidth capacity and flexibility in delivering high speed services, with over two times the bandwidth of IEEE passive optical networking (EPON) technologies. This combination of low cost, service flexibility, and capacity has contributed to a sevenfold year-over-year increase worldwide in GPON ports shipments in the first quarter of 2008 (Dell'Oro Group), and increased interest from many different segments of the market.

"Over the past few years we have been very successful in offering innovative, reliable business services via FTTP in Evansville, IN and in other Midwestern markets," said Ron Mattingly, Engineering Manager at WOW! Internet, Cable and Phone. "Calix GPON represents a unique opportunity for WOW! to better serve our communities with more bandwidth, increased flexibility and lower operational expenses." WOW! Business Solutions services small and medium sized businesses in Evansville, and other WOW! markets in Illinois, Michigan and Ohio.

"With the addition of WOW!, Calix continues to show that its GPON solutions, specifically its GPON business solutions, are finding acceptance among a wide variety of service providers," said David Russell, Solutions Marketing Director at Calix. "We see business services over GPON as a natural fit for cable operators as there is no technology in the market today that can generate higher service revenues for the level of invested capital as GPON."

At the SCTE Cable-TEC Expo, which takes place June 24-27 in Philadelphia, Calix will be exhibiting a wide range of GPON products for delivering both residential and business services at booth 1502.

For information and registration, go to: <http://expo.scte.org/content/registration/index.cfm>

Keywords

GPON, Optical Network Terminal, ONT, FTTP

About Calix

Calix is the largest telecom equipment supplier focused solely on access solutions for broadband service delivery. Service providers deploy Calix access systems to enable a rich set of information, communication, and entertainment services and to expand their revenue base beyond connectivity. Calix access innovation helps service providers transform their networks from circuit to packet, narrowband to broadband, and copper to fiber. Calix has deployed millions of ports and tens of thousands of systems into hundreds of service provider networks throughout North America. For more information, visit the Calix website at www.calix.com.

This press release may contain forward-looking statements that are based upon management's current expectations and are inherently uncertain. Forward-looking statements are based upon information available to us as of the date of this release and we assume no obligation to revise or update any such forward-looking statement to reflect any event or circumstance after the date of this release. Actual results and the timing of events could differ materially from current expectations.

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